

Robert Iyeli Spake
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Objective: CAO Scholarship

Major Accomplishment:

- First place business emporium: Evolution of the supply chain.
- Leading kitchen in \$2000 net sales in fundraiser in one day.
- Created open contracts with two glass stores as whole sale provider.
- Acted in educational videos that educated D.C public schools on how to bank.
- Restored rental properties that sold for above market price.

Summary of experience

Research UDC Cooperation

2020-Present

1. Complete a list of all food cooperatives in Washington DC by Ward with address and contact information;
2. Submit a completed literature review on food cooperatives in Washington DC; Determine strategic opportunity to establish
3. food cooperatives at our Food Hubs in Wards 5,7 and 8 working with different DC Agencies and Food Policy Council
4. Create coops

Research UDC Farm to Market

2019

This research focuses on the relationship between urban farmers and restaurants and is suppose to give recommendations to help local urban farmers access the market. Our first goal was the first determine where are a majority of the restaurants located in the District of Columbia. Our second goal was to figure out questions to ask these restaurants about their relationship with their vegetable vendors and why they are not procuring vegetables from local farmers in the District of Columbia. Lastly, after three months of data gathering we aim to advise future and current urban farmers in ward 5 and ward 8 on their best strategy to become vendors to restaurants in the District of Columbia

Student UDC

2017-2019

B.B.A Management

GPA 3.72

Honorable mention in Decision Science Institute (NEDSI) Research conference. Presented project on Reverse anthropomorphic advertising, and supply chain management.

1st, 2nd in UDC Business emporium for Reverse anthropomorphic advertising, and history of supply chain management presentations.

Noir Glass
Bethesda MD 20816
Glass blower

2017-Present

- Create \$1000 inventory for two glass shops.
- Networked at art shows to accumulate runners to sell glass wares to customers at festivals.
- Research in demand products. Attended craft fairs and sold over \$500 in glass art.
- Created 20 Chillums and 10 Spoons each week.

Shophouse-Chipotle
North Bethesda, MD 20852
Service Manager

2015-2017

- Created inventory list for weekly food order which consisted of \$2000-3000.
- Successfully trained crew members so they had the knowledge to train new hires.
- Trained cashiers efficiently so that they scored a perfect 0 points on cash audits due to no money missing.
- Organized fundraisers with nearby school to raise \$200-800 for team sports equipment. This caused more teams to want to do fundraisers with us.

Cool Cuts
Bethesda MD 20816
Manager

July 2012 to present

- Employed neighborhood teens and young adults to detail lawns, haul junk, and packaging and transporting furniture.

Remchuk construction
Baltimore MD

June 2010 - July 2012

- Restoring rental property that sold for above market price.
- Framed new rooms, installed bathrooms, drywall, paint, and other finishing tasks to increase value.

Robert Spake
Baltimore
Glass blower

June 2010 - July 2012

- Create \$1000 inventory for two glass shops.

- Networked at art shows to accumulate people to sell glass wares to customers.
- Research in demand products. Attended craft fairs and sold over \$500 in glass art.
- Created 20 Chillums and 10 Spoons each week.

Wogelife Productions
Silver Spring MD
Actor

June 2011 - June 2011

Actor on project called Bank on D.C. videos where used to educate inner city school kids, by means of videos, on how to open and maintain a bank account. The videos have been used as an educational tool in D.C public schools. For reference see <http://www.bankondc.org>.

Ben & Jerry's:
Bethesda MD
Store Manager

January 2008 - February 2010

- Promoted to store manager by being the best scooper in the store.
- Recruiting and training staff and setting schedules weekly for employees.
- Maintained inventories by counting Ice cream buckets weekly
- kept store clean and up to health code by deep cleaning every other week.

Barnes & Noble
Bethesda MD
Bookseller

January 2003 - September 2008

- Directing customers to books and provided excellent customer service by referring them to books they would be interested in.
- Organized books by genera and alphabetized by author so customer can easily find what they are looking for.